

Message Text

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11

ACTION NEA-10

INFO OCT-01 ISO-00 EB-06 RSC-01 /018 W

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P R 130440Z NOV 74

FM AMCONSUL KARACHI

TO USDOC WASHDC PRIORITY

SECSTATE WASHDC 8476

INFO AMEMBASSY ISLAMABAD

AMCONGEN LAHORE

AMEMBASSY NEW DELHI

AMCONGEN CALCUTTA

AMCONGEN BOMBAY

AMCONGEN MADRAS

UNCLAS KARACHI 2225

E.O. 11652: N/A

TAGS: BEXP, PK

SUBJECT: EARTHMOVING MINING AND CONSTRUCTION EQUIPMENT

TRADE MISSION

REF: A. STATE 242493

B. NEW DELHI 15150

C. KARACHI 2140

D. KARACHI 2194

1. IN VIEW OF INFORMATION CONTAINED REF B INDICATING FURTHER DELAY IN ADVANCE MAN SOCKS' ARRIVAL IN KARACHI, CONGEN COMPELLED TO BEGIN ADVANCE WORK. SINCE ALL HEAVY CONSTRUCTION AND MINERAL DEVELOPMENT ACTIVITIES NOW CARRIED OUT ALMOST EXCLUSIVELY BY PUBLIC SECTOR AGENCIES, POST INTENTS TO SCHEDULE GROUP MEETINGS WITH TOP OFFICIALS OF MOST IMPORTANT END USER AGENCIES FOR TRADE MISSION. POST WILL TRY TO ARRANGE FOR MEETINGS TO INCLUDE GROUP BRIEFING FOLLOWED BY INDIVIDUAL DISCUSSIONS BETWEEN EACH TRADE MISSION MEMBER AND RELEVANT EXECUTIVE IN END USER AGENCIES. IN VIEW OF EXTREMELY SHORT TIME MISSION WILL BE IN KARACHI, WE ANTICIPATE MISSION WILL BE ABLE TO CALL AS A GROUP ON APPROXIMATELY 4 - 6 MAJOR END USER AGENCIES

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INCLUDING NATIONAL CONSTRUCTION COMPANY, PROVINCIAL

DEPARTMENTS OF IRRIGATION AND COMMUNICATION WORKS, AIRPORT DEVELOPMENT AGENCY, KARACHI DEVELOPMENT AUTHORITY, MINERAL DEVELOPMENT CORP. AND RESOURCE DEVELOPMENT CORP. THESE GROUP MEETINGS WILL BE SUPPLEMENTED BY CONGEN BRIEFING, PRESS CONFERENCE AND STAG RECEPTION HOSTED BY CONSUL GENERAL TIGER NIGHT OF DEC. 16. IN ADDITION, POST HAS TENTATIVELY ACCEPTED OFFER BY MANAGING DIRECTOR OF NATIONAL CONSTRUCTION COMPANY TO HOST A SMALLER RECEPTION IN HONOR OF MISSION NIGHT OF DEC. 15.

2. WE ANTICIPATE SIMILAR PROGRAM IN LAHORE INCLUDING MEETINGS WITH WAPDA, PWR, STATE CEMENT CORP. ETC. AND MEETINGS IN ISLAMABAD WITH ECONOMIC AFFAIRS DIVISION AND MINISTRY OF DEFENSE GHQ.

3. CONGEN KARACHI AND OTHER POSTS IN PAKISTAN PLANNING TO MOVE AHEAD AND FIRM UP MISSION'S PROGRAM AS OUTLINED ABOVE. IF COMMERCE HAS ANY OBJECTIONS TO PROPOSED PLANS THEY SHOULD MAKE THEM KNOWN SOONEST.

4. POST REQUESTS FOR THIRD TIME THAT COMMERCE ADVISE US OF SPECIFIC BUSINESS INTERESTS OF MISSION PARTICIPANTS. WE STILL UNAWARE IF ANYONE SEEKING TO APPOINT AGENTS, LOCATE LICENSEES OR JOINT VENTURE PARTNERS. ALSO PLEASE ADVISE PLANNED ARRIVAL DATE OF ADVANCE MAN HERB SOCKS AND IN ADDITION, DESIRED HOTEL RESERVATIONS FOR SOCKS AND MISSION PROPER.

TIGER

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NNN

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